

## Message Text

UNCLASSIFIED

PAGE 01 BRUSSE 01969 011637Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----117152 011659Z /43

P 011630Z FEB 78  
FM AMEMBASSY BRUSSELS  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 4598  
USMISSION USNATO

UNCLAS BRUSSELS 01969

E.O. 11652: N/A

TAGS: BEXP, BTIO, BE

SUBJECT: PRODUCT OPPORTUNITY: OFFICIAL NOTIFICATION OF INTENT TO  
CALL FOR BIDS FOR THE PROCUREMENT OF 25 KMS OF CABLE.

1. DIRECTOR GENERAL, NICSMA (NATO INTEGRATED COMMUNICATIONS  
SYSTEMS MANAGEMENT AGENCY) HAS NOTIFIED EMBASSY OF ITS INTENTION  
TO CALL FOR BIDS FOR THE PROCUREMENT OF 25 KMS OF CABLE.  
THE CABLE IS REQUIRED FOR INSTALLATION BETWEEN DATA COMMUNICATION  
EQUIPMENT OPERATING WITH INTERFACE CHARACTERISTICS IN ACCORDANCE  
WITH CCITT RECOMMENDATION V-28. IT SHALL CONTAIN A MINIMUM OF  
14 INSULATED SOLID COPPER CORES WITH A SINGLE COLLECTIVE,  
CLOSE-MESH, COPPER BRAID SCREEN AND OVERALL INSULATION. IT SHALL  
BE CAPABLE OF INTERCONNECTING EQUIPMENT WHICH CAN BE SITUATED  
UP TO 50 METERS APART WHILST STILL MAINTAINING CCITT V-28  
RECOMMENDATION REQUIREMENTS. A QUANTITY OF 25,000 METERS IS  
REQUIRED.

2. NICSMA REQUESTS THAT WE PROVIDE THEM WITH A LIST OF QUALIFIED  
AND CERTIFIED FIRMS THAT ARE INTERESTED IN RECEIVING AN IFB  
FOR THIS PROCUREMENT.

3. LIST OF FIRMS SHOULD BE SUBMITTED NOT LATER THAN 27 FEBRUARY  
1978 TO THE FOLLOWING ADDRESS: NICSMA-NATO, CONTRACTING BRANCH,  
RUE DE GENEVE 8, B-1140 BRUSSELS, BELGIUM, ATTN: CHIEF, CONTRACTING  
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PAGE 02 BRUSSE 01969 011637Z

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4. IT IS PLANNED TO ISSUE THE IFB ABOUT MARCH 1978. CLASSIFICATION  
OF THE IFB AND THE RESULTANT CONTRACT WILL BE NATO UNCLASSIFIED  
AND REFERENCE CB/1978-5099-CSS WILL BE USED TO IDENTIFY THIS  
PROCUREMENT.

5. PLEASE NOTE: IT IS REQUESTED IN THE INTEREST OF THE BIDDERS THAT THEY BE INTRODUCED BY THEIR NATIONAL DELEGATIONS WITH THE APPROPRIATE "DECLARATION OF ELIGIBILITY" (DEGREE OF SECURITY CLASSIFICATION OF THE FIRM). REQUESTS RECEIVED DIRECTLY FROM THE FIRMS CANNOT UNDER ANY CIRCUMSTANCES BE CONSIDERED.

6. FYI: AN AMOUNT OF APPROXIMATELY IAU 20,000 HAS BEEN BUDGETED FOR THIS ACQUISITION. END FYI. OLSEN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BRUSSE01969  
**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Review Release Event:** n/a  
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**Subject:** PRODUCT OPPORTUNITY: OFFICIAL NOTIFICATION OF INTENT TO CALL FOR BIDS FOR THE PROCUREMENT OF 25 KMS OF CABLE.  
**TAGS:** BEXP, BTIO, BE  
**To:** COM  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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